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From: Grady, Paul G [REDACTED]  
Sent: Monday, December 02, 2013 7:21 PM  
To: Schaefer, Mark C.  
Cc: Veltri, Victoria  
Subject: RE: SIM version 1.1 [not-secure]

Mark -

Thanks for your note. Hope that you had a nice Thanksgiving.

We do owe you some feedback. I thought that I would share my personal comments with you - captured in the attached document, and then we can talk. I think that it is a well written document that should get us all moving in the right direction, faster. Here are my comments, I apologize in advance, I have not read every word in the report:

Add the suggestion that SIM will provide employers with a health insurance procurement template that contains elements consistent with SIM goals.

Adopt the Catalyst for Payment Reform tool to measure the pace of payment transformation in Connecticut. See sample California report.

Address the state law obstacles to price and quality transparency that have been identified by the Catalyst for Payment Reform (CPR) and the Health Care Incentives organizations. Include other recommendations in their March and November 2013 reports.

Consider implementing an initiative focused on reducing Early Elective Deliveries - CPR 11/2013 website. This is specialty focused, and something that there is good evidence for.

Does the report mention the potential that the development of large integrated health care systems have for INCREASING costs? It should, and include strategies to minimize the risk of this happening.

Have we proposed anything that will encourage the development of Disruptive innovators who can drive down cost and improve quality?

I do not see anything about the potential use of "Centers of Excellence" or Tiered networks. These approaches are being utilized now, and have been effective in other markets.

Another approach that is being utilized in the employer market is reference based pricing. That should get a mention too.

Some of these suggestions may not be accepted by everyone...

I know that this is an enormous undertaking and I applaud you and Vicki for doing such a great job. There is a CTBGH board meeting on Friday. Board members have been so busy with their January 1st open enrollment activities, I am not sure that they have looked at the proposal. SIM is an agenda for Friday's meeting.

Let me know if you would like to speak. I have pretty good availability, with the exception of Friday.

Paul