



STATE OF CONNECTICUT  
LIEUTENANT GOVERNOR NANCY WYMAN

## SustiNet Health Care Cabinet | Business Plan Work Group Meeting

State Capitol | 210 Capitol Avenue – Room 410 | Hartford, Connecticut  
Thursday | February 23, 2012  
3:00p to 5:00p

**Meeting Call-In Information: 888-566-6346 | Pass Code: BPLAN**

**Meeting Purpose:** Continue information gathering on opportunities and challenges in providing affordable, high quality health coverage and access to care for individuals and small groups and ensuring robust “take-up” rates. Review progress of working group to date and discuss next steps in completing information gathering and analysis and drafting recommendations.

### Agenda

- 3:00 pm **Welcome & Review of Group Charge**
- Review/approval of minutes
  - Cabinet Update
  - Exchange Update
  - Introduction of Kevin Counihan (see bio below)
- 3:15 pm **Presentation & discussion: Guest Presenter: Kevin Counihan**  
**Lessons learned from the Mass experience**
- Challenges in engaging individuals and small groups in reform
  - Strategies and approaches which have & have not worked
  - Key learnings that are helping to support successful roll outs in other States
  - Observations and recommendations for CT
- 4:15 pm **Discuss next steps for the work group- Frances/Nancy/All**
- Summarize where we are re our time line/work plan
  - Review meeting take-aways ( see attached summary)
  - ID info/knowledge gaps & workgroup’s plans for closing these gaps
  - Identify emerging areas/themes for recommendations
- 4:45 pm **Review meeting calendar**
- Mar 5
  - Mar 19
  - Apr 2—instead of April 5?
  - April 16-additional meeting?
  - Apr 30
  - May 21
  - June 18
  - Jul-Oct TBD
- 4:50 Public Comment
- 4:55 New Business
- 5:00 Adjourn

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\* **Kevin Counihan** is currently President of CHOICE Administrators Exchange Solutions, a leading developer and administrator of Health Care Exchanges. He previously served as Chief Marketing Officer for the Commonwealth of Mass. Health Insurance Connector Authority (5 years) and before that was Senior Vice President for Sales, Marketing, & Member Services at Tufts Health Plan (12years) and Vice President at CIGNA Healthcare (4 years) .